

# Classys and Ilooda Merger Announcement INVESTOR PRESENTATION

25 June 2024

Global No.1 Medical Aesthetic Platform Company I KOSDAQ 214150

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## Merger Overview

1. Transaction Summary

2. Post-Merger Share Ownership

#### **Transaction Summary**

Key details

Indicative Timeline

Category	Category Description		Remarks			
Surviving Company Classys Inc.		Total Assets: KRW 403 billion (1Q24) Revenue: KRW 50.4 billion (1Q24) / 180.1 billion (2023) Revenue Growth: CAGR 33.8% (Recent 3y) Main Products: Ultraformer MPT (HIFU), Volnewmer (Monopolar RF)				
Merged Company		llooda CO., LTD .	Total Assets: KRW 101.9 billion (1Q24) Revenue: KRW 13.1 billion (1Q24) / KRW 56.2 billion (2023) Revenue Growth: CAGR 35.3% (Recent 3y) Main Products: Secret (Micro Needle RF), Curas (Laser)			
Merger Ratio		1 : 0.1405237	- Reference Share Prices: Classys KRW 52,774, Ilooda KRW 7,416			
New Shares Issued		2,430,035 shares	No new shares will be issued for the merger related to ILOODA sh held by Classys and Ilooda's treasury shares. 3.8% of the surviving company Classys' post-merger outstanding s (66,429,554 shares)			
Put Option Price	Option Price Ilooda Co., LTD.: KRW 7,293		As this merger follows small-scale merger procedures, no put option is applicable for Clasyss under Article 527-3 of the Korean Commercial Ac			
Note) Total assets, Revenue, and CAGR of both companies shown on a consolidated basis						
24.06.25	24.07.10	24.08.13	24.08.13 ~24.09.02	24.10.01	24.10.22	
•	•	•	•	•••••	•••••	
oD Resolution all-scale merger)	Record Date	BoD Meeting (Classys) Shareholder's Meeting (Ilooda)	Put Option Period (Ilooda)	Merger Date	Commencement of Trading (MergeCo shares)	

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#### **Post-Merger Share Ownership**

#### Change in Share Ownership

	Relationship	Pre-merger Classys		Pre-merger Ilooda <sup>1)</sup>		Post-merger Classys	
Classification		Shares	Ratio	Shares	Ratio	Shares	Ratio
BCPE Centur Investments, LP	Controlling Shareholder (Classys)	39,407,057	61.57%	-	-	39,407,057	59.32%
Founder (Classys) & Affiliated person <sup>2)</sup>	Affiliated person (Classys) <sup>2)</sup>	8,376,790	13.09%	-	-	8,376,790	12.61%
Founder (llooda)	Largest Shareholder (Ilooda)	-	-	4,241,540	20.01%	596,036	0.90%
Classys	Major Shareholder (Ilooda)	-	-	3,680,918	17.36%	-	-
Executives	Affiliated persons (Ilooda)	-	-	196,372	0.93%	27,594	0.04%
Sub-total (Controlling Sharehold	der & Affiliated Persons)	47,783,847	74.66%	8,469,978	39.95%	48,407,477	72.87%
Others	-	16,215,672	25.34%	12,854,794	60.63%	18,022,077	27.13%
Treasury Stock	-	-	-	227,310	1.07%	-	-
Total		63,999,519	100.00%	21,200,934	100.00%	66,429,554	100.00%

(Note 1) Includes the exercise of conversion rights and warrant rights (Note 2) Founder has 10% and his wife has 3% of Classys's stake

## Merger Highlights: Shareholder Value Creation

- 1. Summary of Strategic Rationale
- 2. Unparalleled R&D foundation as a total provider across EBD technologies
- 3. Solidified market dominance as leader in combination treatment innovation
- 4. Accelerated penetration of global markets
- 5. Further enhancement of product quality and cost competitiveness

#### **Summary of Strategic Rationale**

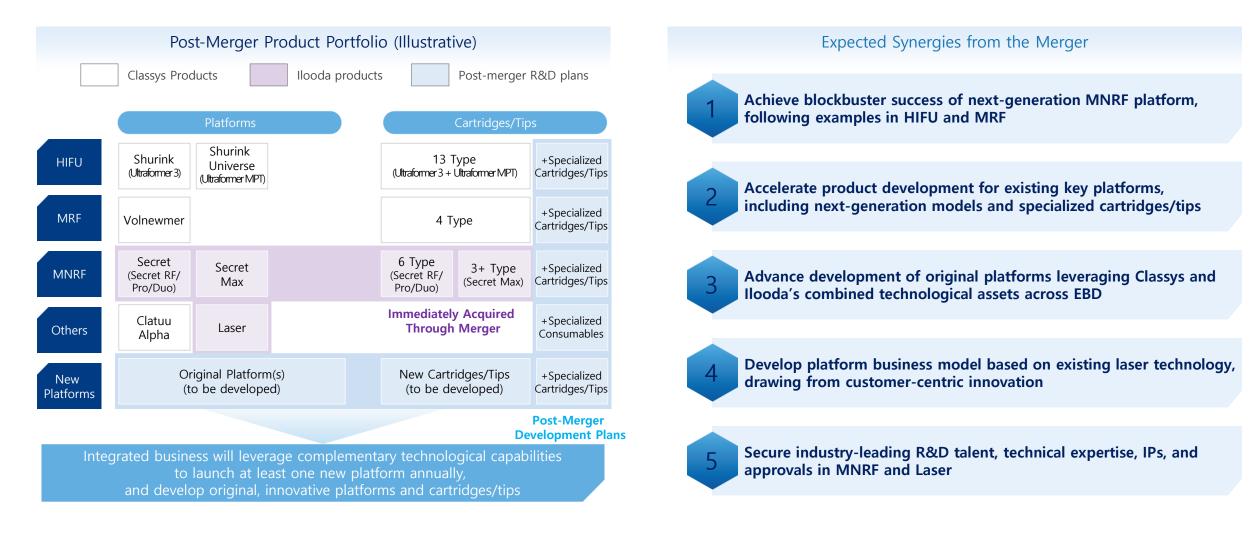
The merger of Classys and Ilooda cements our position as the global leader in medical aesthetics, fueled by substantial synergies in sales & marketing and cost efficiencies, and an unmatched foundation for product innovation combining technological capabilities of both companies across all major EBD technologies

Expected Areas of Shareholder Value Creation ---- Area of Contribution ----**EBITDA** Revenue Revenue Unparalleled R&D foundation across all EBD technologies • Launch next-generation blockbuster platform based on MNRF technology, following prior successes in HIFU and MRF platforms\* CLASSYS + illi ilooda, Synergies · Accelerate new product development for innovative platform devices and cartridges / tips, drawing from integrated R&D capabilities from Meraer Solidified market dominance as leader in combination treatment innovation • Develop specialized treatment protocols that combine Classys and Ilooda's portfolios 2 of diversified indications across skin layers Deliver optimal efficacy and enhance market leadership through bundle sales of complementary products Accelerated penetration of global markets · Optimize global distributor network drawing from complementary sales channels 3 Enhance marketing efficacy and efficiency through integration of global KOL networks and Enhancement of B2B & B2C marketing capabilities **Existing Business** Further enhancement of product quality and cost competitiveness 4 Integrate Classys' world-class guality control system • Advance cost competitiveness through enhanced management and economies of scale \* MNRF: Micro needle RF. MRF: 6.78MHz Monopolar RF Post-merger Pre-merger

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#### Merger Highlights 1 Unparalleled R&D foundation across all EBD technologies

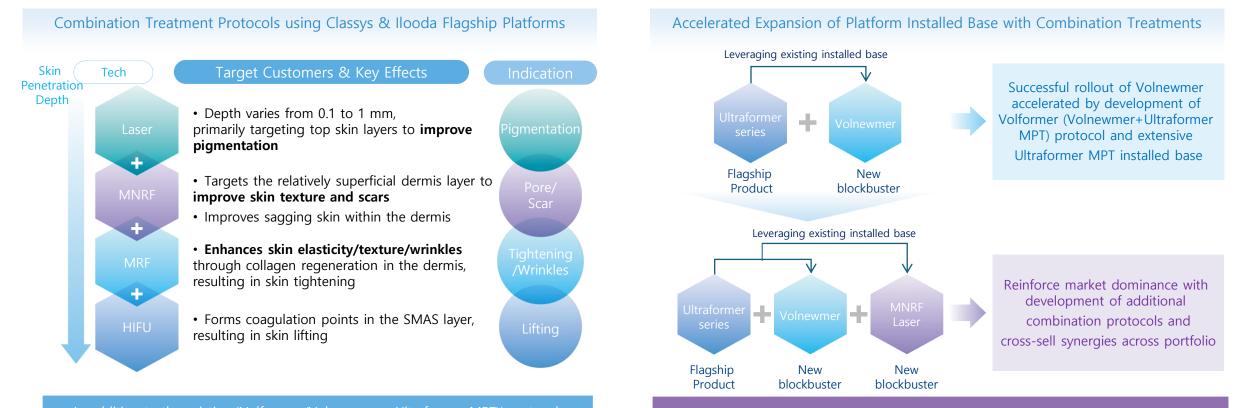
The combination of Classys and Ilooda's R&D assets paves the way for multiple blockbusters across major EBD technologies by securing capabilities in MNRF (the fastest growing EBD technology) and Laser (the largest EBD market), in addition to HIFU and MRF



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#### Merger Highlights 2 Solidified market dominance as leader in combination treatment innovation

An expanded portfolio of technologies positions us as the industry leader in innovative combination treatments that serve to maximize synergies across various specialized skin layers and indications and reinforce our dominant position in the market



In addition to the existing 'Volformer (Volnewmer + Ultraformer MPT)' protocol, we offer a differentiated value proposition in delivering combination treatments that integrate an expanded suite of specialized indications from diverse technologies for maximum efficacy

We are uniquely placed to offer package sales of synergistic products and accelerate rollout of next-generation platforms by leveraging the existing installed base of products in portfolio

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#### Merger Highlights 3 Accelerated penetration of global markets

Our complementary global sales capabilities and presence support accelerated growth in international markets with an optimized global distribution network, and integrated marketing expertise and KOL relationships

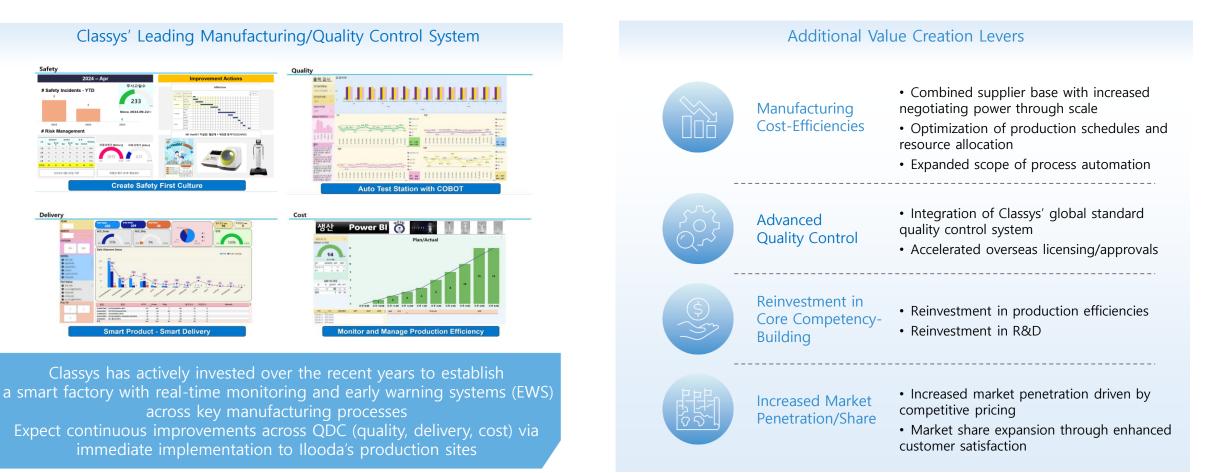


#### Accelerated global penetration of flagship products in integrated portfolio

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#### Merger Highlights 4 Further enhancement of product quality and cost competitiveness

Substantial improvements in product quality and cost competitiveness expected from integrated implementation of Classys' world-class manufacturing & quality control system and scale efficiencies



### Vision of the Integrated Company

1. Post-Merger Vision & Goal (2030)

#### Post-Merger Vision & Goal (2030)



# Appendix.

1. Summary Financial Statements

#### **Summary Financial Statements**

Summary	<b>Balance Sheet</b>	
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Unit: KRW	Classys 1Q24 (separate)	llooda 1Q24 (separate)	Combined basis 1Q24 (separate)
Current assets	211,844,268,187	49,866,287,757	206,977,742,016
Cash & cash equivalents	156,625,626,570	9,544,339,573	119,437,152,215
Accounts receivables and Other Receivables	24,022,243,992	10,939,652,020	34,961,896,012
Inventories	19,353,218,472	21,223,119,608	40,576,338,080
Non-current assets	190,742,301,062	48,712,455,824	347,033,271,902
P.P.E.	143,523,975,228	34,810,109,993	178,334,085,221
Intangible Assets	4,575,237,549	6,208,814,104	118,362,566,669
Invested properties	36,270,455,334	-	36,270,455,334
Total Assets	402,586,569,249	98,578,743,581	554,011,013,918
Current liabilities	105,024,558,370	18,826,919,571	120,876,477,941
Accounts Payable and Other Liabilities	4,851,175,437	4,978,863,878	9,830,039,315
Short-Term Debt	63,800,000,000	6,475,000,000	67,300,000,000
Current Income Tax Liabilities	11,927,342,054	698,239,789	12,625,581,843
Other Financial Liabilities	16,438,418,118	303,106,344	16,741,524,462
Other Current Liabilities	6,001,752,209	4,818,201,820	10,819,954,029
Non-current liabilities	584,696,041	24,048,815,357	24,633,511,398
Long-Term Debt	-	23,737,116,800	23,737,116,800
Total Liabilities	105,609,254,411	42,875,734,928	145,509,989,339
Capital stock	6,477,670,200	10,306,206,500	6,695,354,700
Capital surplus	24,229,755,029	24,532,202,264	150,388,609,733
Retained earnings	264,103,395,676	22,153,930,467	264,810,143,719
Total Equity	296,977,314,838	55,703,008,653	408,501,024,579
Total Liabilities and Equity	402,586,569,249	98,578,743,581	554,011,013,918

Note 1) Cash & Cash Equivalents include short-term financial instruments and fair value through profit or loss (FV-PL) (current).

Note 2) The Combined bases balance sheet is an estimate and may differ from the actual post-merger balance sheet prepared as of the merger date.

Note 3) The merger ratio is used to calculate the capital stock and capital surplus in the post-merger balance sheet.

Unit: KRW	Classys 1Q24 (separate)	llooda 1Q24 (separate)	Simple Sum 1Q24 (separate)
Revenue	50,344,138,465	12,754,343,690	63,098,482,155
CoGS	10,174,447,253	5,546,459,882	15,720,907,135
Gross Profit	40,169,691,212	7,207,883,808	47,377,575,020
SG&A	13,665,876,241	6,396,958,802	20,062,835,043
Operating Profit	26,503,814,971	810,925,006	27,314,739,977
Financial Income	6,484,196,264	454,744,639	6,938,940,903
Financial Expenses	(556,172,156)	(632,368,099)	(1,188,540,255)
Other Income	364,223	205,351,792	205,716,015
Other Expenses	(345,900,869)	(5,775,501)	(351,676,370)
Net Income before Income Tax	32,086,302,433	832,877,837	32,919,180,270
Income Tax	6,001,470,033	126,129,794	6,127,599,827
Net Income	26,084,832,400	706,748,043	26,791,580,443
Normalized Operating Profit <sup>1</sup>	26,503,814,971	2,503,165,258	29,006,980,229

Note 1) In 1Q24, Ilooda incurred one-off expenses of KRW 1.7 billion for ITC(including legal fees & amortization expenses). We expect KRW 4.9 billion until 1H24. Since 1Q24, amortization expenses for ITC-related intangible assets have recognized KRW 173 million every quarter.



208, Teheran-ro, Gangnam-gu, Seoul, Korea http://www.classys.com | +82-2-6313-2106 email:<u>ir@classys.com</u>